ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES

INTERIM CONSOLIDATED AND SEPARATE
FINANCIAL STATEMENTS
SEPTEMBER 30, 2013

518/3 อาคารมณียาเซ็นเตอร์ นอธ ชั้น 7 ถนนเพลินจิต แขวงถุมพินี เขตปทุมวัน กรุงเทพฯ 10330

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CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Shareholders and Board of Directors of

Asian Insulators Public Company Limited

I have reviewed the accompanying consolidated statement of financial position of Asian Insulators Public Company Limited and subsidiaries as at September 30, 2013, and the related consolidated statements of comprehensive income for the three-month and nine-month periods ended September 30, 2013, changes in shareholders' equity and cash flows for the nine-month period ended September 30, 2013, and the condensed notes to the financial statements, and have also reviewed the separate financial statements of Asian Insulators Public Company Limited for the same period. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34: Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

Scope of review

Except as mentioned in the next paragraph, I conducted my review in accordance with the Thai Standard on Review Engagements 2410: Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

Basis for qualified conclusion

According to Note 9 to the interim financial statements, the financial statements of the associated company, PPC Asian Insulators Company Limited, for the nine-month period ended September 30, 2013 which are applied to record the investment for using the equity method for the interim consolidated financial statements are based on the financial information prepared by its management without reviewing from its auditor. The interim consolidated financial statements as at September 30, 2013, included the investments amount of Baht 22.55 million and share of loss of the associate for the three-month and nine-month periods ended September 30, 2013, amount of Baht 1.46 million and Baht 7.94 million, respectively. And I was unable to apply the other reviewing procedures to satisfy in such transaction.

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Qualified conclusion

Except as mentioned in the preceding paragraph, based on my review, nothing has come to my

attention that causes me to believe that the accompanying interim financial information is not prepared, in all

material respects, in accordance with Thai Accounting Standard 34: Interim Financial Reporting.

Emphasis of matters

According to Note 3 to the interim financial statements, in 2013 the Company and subsidiaries have

changed its accounting policy on income taxes. Thus, the statements of financial position as at December 31,

2012 and interim financial statements for the three-month and nine-month periods ended September 30, 2012,

shown herein as comparison have been restated from the effect of change accounting policy. I have audited

the adjusted transactions for the statements of financial position as at December 31, 2012 and have reviewed

the adjusted transactions for the interim financial statements for the three-month and nine-month periods

ended September 30, 2012. In my opinion, the adjusted transactions are appropriate and fairly adjusted.

Other matter

The consolidated statements of financial position of Asian Insulators Public Company Limited and its

subsidiaries and the separate of Asian Insulators Public Company Limited as at December 31, 2012, shown

herein as comparison were audited by another auditor from the same firm, with unqualified opinion according

to the report dated February 20, 2013. The related statements of comprehensive income for the three-month and

nine-month periods ended September 30, 2012, changes in shareholders' equity and cash flows for the nine-

month period ended September 30, 2012, shown herein as comparison were reviewed by another auditor from

the same firm, except for the record on investments in associated company for using the equity method for the

interim consolidated financial statements are based on the financial information prepared by its management

without reviewing from its auditor, nothing has come to the attention that causes him to believe that the

accompanying interim financial information is not prepared, in all material respects, in accordance with Thai

Accounting Standard 34: Interim Financial Reporting, with the report dated on November 6, 2012.

(Mr. Chaiyakorn Aunpitipongsa)

C. Auntitipongea

Certified Public Accountant Registration No. 3196

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION

ASSETS

| | | | THOUSA | ND BAHT | |
|---------------------------------------|-------|--------------------|-------------------|--------------------|-------------------|
| | | CONSO | LIDATED | SEPARATE FINANC | CIAL STATEMENTS |
| | | As at | As at | As at | As at |
| | | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 |
| | | UNAUDITED | AUDITED | UNAUDITED | AUDITED |
| | Notes | REVIEWED | (RESTATED) | REVIEWED | (RESTATED) |
| Current Assets | | | | | |
| Cash and cash equivalents | 5 | 180,933 | 89,272 | 80,601 | 57,337 |
| Short-term investments | 6 | 191,240 | 173,754 | 3,321 | 3,168 |
| Trade and other receivables | 7 | 554,100 | 519,166 | 247,080 | 222,917 |
| Short-term loans to related parties | 8 | - | - | - | 394,000 |
| Unbilled receivables | | 12,565 | 22,049 | , - | - |
| Inventories | | 612,498 | 893,156 | 124,855 | 105,211 |
| Construction contract in progress | | 228 | - | - | - |
| Oil supplies | | 1,856 | 2,300 | · - | - |
| Advance payment to subcontractors | | 8,392 | 1,305 | - | <u>-</u> · |
| Other current assets | | | | | |
| Withholding tax | | 8,341 | 8,077 | 228 | - |
| Others | | 827 | 920 | 252 | 24 |
| Total other current assets | • | 9,168 | 8,997 | 480 | 24 |
| Non-current assets classified as | | | | | |
| held for sale | | - | 2 | - | 2 |
| Total Current Assets | | 1,570,980 | 1,710,001 | 456,337 | 782,659 |
| Non-current Assets | | | | | |
| Investments in associated company | 9 | 22,549 | 30,485 | 26,400 | 26,400 |
| Investments in subsidiaries | 10 | - | | 1,134,370 | 957,766 |
| Other long-term investments | | | | | |
| Fixed deposits with obligation | 11 | 2,000 | - | - | - |
| Property, plant, vessel and equipment | | 1,946,769 | 1,921,059 | 711,651 | 716,305 |
| Intangible assets | | 7,315 | 8,762 | 7,272 | 8,708 |
| Deferred tax assets | 17 | 55,100 | 45,037 | 48,199 | 4,224 |
| Other non-current assets | | | | | |
| Deposit on assets | | 10,161 | 13,165 | - | 11,260 |
| Others | | 478 | 452 | 328 | 328 |
| Total other non-current assets | | 10,639 | 13,617 | 328 | 11,588 |
| Total Non-current Assets | | 2,044,372 | 2,018,960 | 1,928,220 | 1,724,991 |
| TOTAL ASSETS | | 3,615,352 | 3,728,961 | 2,384,557 | 2,507,650 |
| | | | | _,, | -,,, |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION

LIABILITIES AND SHAREHOLDERS' EQUITY

| | | | THOUSA | ND BAHT | |
|---|-------|--------------------|-------------------|--------------------|-------------------|
| | | CONSOI | LIDATED | SEPARATE FINANC | CIAL STATEMENTS |
| | | As at | As at | As at | As at |
| | | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 |
| | | UNAUDITED | AUDITED | UNAUDITED | AUDITED |
| | Notes | REVIEWED | (RESTATED) | REVIEWED | (RESTATED) |
| Current Liabilities | | | | | |
| Bank overdrafts and short-term loans | | | | | |
| from financial institutions | 12 | 1,345,000 | 1,662,998 | 505,000 | 400,000 |
| Trade and other payables | 13 | 290,555 | 202,113 | 58,318 | 55,101 |
| Current portion of long-term loans | 14 | 56,500 | 165,050 | 24,988 | 99,988 |
| Advances received from construction | | 30,835 | 4,904 | - | - |
| Retention payables | | 1,580 | 1,427 | - | 2,491 |
| Accrued interest | | 1,665 | 2,574 | 825 | 672 |
| Accrued income tax | | 153 | 5,496 | - | 5,496 |
| Other current liabilities | | | | | |
| Undue value added tax | | 26,014 | 19,642 | 5,775 | 3,208 |
| Undue sale tax | | 1,227 | 172 | - | - |
| Others | | 1,897 | 1,906 | 536 | 1,409 |
| Total other current liabilities | | 29,138 | 21,720 | 6,311 | 4,617 |
| Total Current Liabilities | | 1,755,426 | 2,066,282 | 595,442 | 568,365 |
| Non-current Liabilities | | | | | |
| Long-term loans from | | | | | |
| financial institutions | 14 | 64,165 | 87,799 | - | - |
| Provision for long-term employee benefits | | 35,487 | 30,017 | 24,332 | 21,186 |
| Total Non-current Liabilities | | 99,652 | 117,816 | 24,332 | 21,186 |
| TOTAL LIABILITIES | | 1,855,078 | 2,184,098 | 619,774 | 589,551 |

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ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION

LIABILITIES AND SHAREHOLDERS' EQUITY (CONTINUED)

| • | CONSOI | LIDATED | SEPARATE FINANC | CIAL STATEMENTS |
|---|--------------------|-------------------|--------------------|-------------------|
| | As at | As at | As at | As at |
| | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 |
| | UNAUDITED | AUDITED | UNAUDITED | AUDITED |
| | REVIEWED | (RESTATED) | REVIEWED | (RESTATED) |
| Shareholders' Equity | • | | | |
| Share capital | | | | |
| Authorized share capital | | | | |
| 500,000,000 common stocks of Baht 1 par value | 500,000 | 500,000 | 500,000 | 500,000 |
| Issued and paid-up share capital | | | | |
| 500,000,000 common stocks at Baht 1 each | 500,000 | 500,000 | 500,000 | 500,000 |
| Additional paid-in capital | | | | |
| Premium on common stocks | 902,769 | 902,769 | 902,769 | 902,769 |
| Retained earnings | | | | |
| Appropriated | | | | |
| Legal reserve | 50,000 | 50,000 | 50,000 | 50,000 |
| Unappropriated | 293,981 | 85,732 | 312,014 | 465,330 |
| Other components of shareholders' equity | (3,259) | | | |
| Total Equity of the Parent | 1,743,491 | 1,538,501 | 1,764,783 | 1,918,099 |
| Non-controlling interests | 16,783 | 6,362 | | |
| Total Shareholders' Equity | 1,760,274 | 1,544,863 | 1,764,783 | 1,918,099 |
| TOTAL LIABILITIES AND | | | | |
| SHAREHOLDERS' EQUITY | 3,615,352 | 3,728,961 | 2,384,557 | 2,507,650 |
| | | | | |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME

| | | | THOUSA | ND BAHT | |
|---|-------|-----------|------------|-----------------|----------------|
| | | CONSOL | IDATED | SEPARATE FINANC | IAL STATEMENTS |
| | | 2013 | 2012 | 2013 | 2012 |
| _ | Notes | | (RESTATED) | | (RESTATED) |
| REVENUES | | | | | |
| Sales | | 1,050,389 | 999,617 | 261,326 | 258,098 |
| Revenues from production contract | | 28,436 | - | - | - |
| Construction contract | | 12,565 | 15,920 | - | - |
| Vessel operating income | | 10,173 | 3,262 | - | |
| Other incomes | | | | | |
| Interest income | | - | 428 | 103 | 4,836 |
| Unrealized gain on investments in Open-end Fund | | 1,096 | 1,239 | . 19 | 21 |
| Gain on disposal of Open-end Fund | | 41 | - | - | - |
| Rantal and services income rendered | | | | | |
| to related parties | | 661 | 656 | 1,525 | 1,512 |
| Others | | 4,655 | 2,532 | 462 | 656 |
| Total other incomes | | 6,453 | 4,855 | 2,109 | 7,025 |
| Total Revenues | | 1,108,016 | 1,023,654 | 263,435 | 265,123 |
| EXPENSES | | | | | |
| Cost of sales | | 867,980 | 857,954 | 157,334 | 138,915 |
| Cost of production contract | | 14,819 | - | - | - |
| Cost of construction contract | | 9,626 | 13,417 | - | - |
| Cost of vessel operating | | 7,286 | 863 | - | - |
| Selling expenses | | 10,796 | 15,737 | 2,040 | 2,008 |
| Administrative expenses | | 34,477 | 31,913 | 16,608 | 18,217 |
| Directors' remuneration | 15 | 1,396 | 567 | 718 | 567 |
| Finance costs | | 16,226 | 17,700 | 5,385 | 5,347 |
| Total Expenses | | 962,606 | 938,151 | 182,085 | 165,054 |
| Share of loss from investments in associate | · | (1,455) | (579) | - | - |
| Profit before income tax expenses | | 143,955 | 84,924 | 81,350 | 100,069 |
| Income tax revenues (expenses) | 17 | 12,195 | (2,713) | 23,344 | (4,148) |
| Profit for the periods | , | 156,150 | 82,211 | 104,694 | 95,921 |
| | , | | | | |

THOUSAND BAHT EXCEPT EARNINGS PER SHARE PRESENTED IN BAHT

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED) FOR THE THREE-MONTH PERIOD ENDED SEPTEMBER 30, 2013

CONSOLIDATED SEPARATE FINANCIAL STATEMENTS 2013 2012 2013 2012 (RESTATED) (RESTATED) Other comprehensive income for the periods Total comprehensive income for the periods 156,150 82,211 104,694 95,921 Profit (Loss) Attributable to Equity holders of the parent 155,525 82,291 104,694 95,921 (80)Non-controlling interests 625

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME

| | _ | | THOUSA | ND BAHT | |
|---|-------|-----------|------------|-----------------|----------------|
| | | CONSOL | DATED | SEPARATE FINANC | IAL STATEMENTS |
| | | 2013 | 2012 | 2013 | 2012 |
| | Notes | | (RESTATED) | | (RESTATED) |
| REVENUES | | | | | |
| Sales | | 3,617,851 | 3,266,742 | 665,456 | 597,352 |
| Revenues from production contract | | 83,436 | 19,961 | - | - |
| Construction contract | | 41,489 | 16,833 | - | - |
| Vessel operating income | | 32,240 | 13,180 | - | - |
| Other incomes | | | | | |
| Interest income | | 542 | 948 | 5,199 | 14,178 |
| Unrealized gain on investments in Open-end Fund | | 3,162 | 3,661 | 53 | 61 |
| Gain on disposal of Open-end Fund | | 274 | 675 | 100 | 619 |
| Dividend income | 10 | - | - | - | 2,995 |
| Rantal and services income rendered | | | | | |
| to related parties | 22.1 | 1,958 | 2,064 | 4,575 | 4,650 |
| Others . | | 11,193 | 13,084 | 1,366 | 2,565 |
| Total other incomes | _ | 17,129 | 20,432 | 11,293 | 25,068 |
| Total Revenues | _ | 3,792,145 | 3,337,148 | 676,749 | 622,420 |
| EXPENSES | | | | | |
| Cost of sales | | 3,105,478 | 2,875,262 | 390,041 | 328,048 |
| Cost of production contract | | 39,672 | 11,318 | - | - |
| Cost of construction contract | | 30,556 | 14,133 | - | - |
| Cost of vessel operating | | 25,309 | 5,427 | - | - |
| Selling expenses | | 50,368 | 52,491 | 6,968 | 6,179 |
| Administrative expenses | | 103,770 | 112,226 | 53,311 | 52,880 |
| Directors' remuneration | 15 | 3,467 | 1,827 | 2,104 | 1,827 |
| Loss on disposal of investment in subsidiaries | 10 | - | - | 231,336 | - |
| Finance costs | _ | 49,792 | 49,028 | 15,294 | 12,318 |
| Total Expenses | 16 | 3,408,412 | 3,121,712 | 699,054 | 401,252 |
| Share of loss from investments in associate | | (7,936) | (3,979) | | _ |
| Profit (loss) before income tax expenses | | 375,797 | 211,457 | (22,305) | 221,168 |
| Income tax revenues (expenses) | 17 | 9,110 | (20,561) | 43,975 | (10,183) |
| Profit for the periods | - | 384,907 | 190,896 | 21,670 | 210,985 |
| | | | | | |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED) FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2013

| THATICAND | AHT EXCEPT FARNINGS PER SHARE PRESENTED | INT IN A LITT |
|-----------|---|---------------|
| THOUSAND | AMILEXCEPT FARNINGS PER SHARE PRESENTED | IN RAHT |

| CONSOLI 2013 | 2012 | SEPARATE FINANC | |
|-----------------|---|---|--|
| 2013 | | 2013 | |
| | | | 2012 |
| | (RESTATED) | | (RESTATED) |
| | | | |
| (3,259) | - | - | - |
| (3,259) | - | | - |
| 381,648 | 190,896 | 21,670 | 210,985 |
| | | | |
| 383,235 | 190,570 | 21,670 | 210,985 |
| 1,672 | 326 | - | - |
| 384,907 | 190,896 | 21,670 | 210,985 |
| | | | |
| 381,648 | 190,896 | 21,670 | 210,985 |
| - | - | - | - |
| 381,648 | 190,896 | 21,670 | 210,985 |
| | | | |
| 0.77 | 0.38 | 0.04 | 0.42 |
| | | | |
| | 381,648 383,235 1,672 384,907 381,648 | (3,259) - 381,648 190,896 383,235 190,570 1,672 326 384,907 190,896 381,648 190,896 - - 381,648 190,896 | (3,259) - - 381,648 190,896 21,670 383,235 190,570 21,670 1,672 326 - 384,907 190,896 21,670 381,648 190,896 21,670 381,648 190,896 21,670 |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2013

CONSOLIDATED

| | | | | | THOU | THOUSAND BAHT | | | |
|---|-------|--------------------------|---------------|---------------|------------------------------------|----------------------------------|-------------------------|-----------------|---------------|
| | | | | Shareholders' | Shareholders' equity of the parent | | | | |
| | | | | Retained earn | Retained earnings (deficits) | Other components of | | | |
| | | | | | | equity | | | Total |
| | | Issued and | Premium on | | | Other comprehensive | Total | Non-controlling | shareholders' |
| | | paid-up share capital | common stocks | Legal reserve | Unappropriated | income Difference on business | equity of the parent | interests | equity |
| | | | | | | combination under | | | |
| | Notes | | | | | common control | | | |
| <u>Year 2012</u> | | | | | | | | | |
| Beginning balances as at January 1, 2012 -before restated | | 200,000 | 902,769 | 20,000 | (32,362) | • | 1,420,407 | 26,438 | 1,446,845 |
| Cumulative effect of the change in accounting policy | ٣ | | | | 42,102 | 1 | 42,102 | 919 | 42,718 |
| Restated balances | | 200,000 | 902,769 | 20,000 | 9,740 | | 1,462,509 | 27,054 | 1,489,563 |
| Increase (decrease) in non-controlling interests | | | | | | | | | |
| - from share purchase from old shareholders | 10 | | | | | 1 | ı | (39,300) | (39,300) |
| - from change in investments ratio of subsidiaries | | | | | • | • | | 20,010 | 20,010 |
| - subsidiary 's dividends paid to non-controlling interests | 70 | | | | • | r | 1 | (4) | (4) |
| Total comprehensive income for the period | | | | | 190,570 | • | 190,570 | 326 | 190,896 |
| Dividend payment | 15 | | | | (124,998) | ' | (124,998) | 1 | (124,998) |
| Ending balances as at September 30, 2012 | | 500,000 | 0 902,769 | 50,000 | 75,312 | 1 | 1,528,081 | 8,086 | 1,536,167 |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2013

CONSOLIDATED

| | | | | | THOUS | THOUSAND BAHT | | | |
|---|-------|---------------|---------------|---------------|------------------------------------|------------------------|------------|-----------------|--------------|
| | | | | Shareholders | Shareholders' equity of the parent | | | | |
| | | | | Retained | Retained earnings | Other components of | | | |
| | | | | | | equity | | | - T |
| | | Issued and | Dramiima | | | Other comprehensive | Total | Non-controlling | Lord |
| · | | paid-up | rieman on | - | | loss | equity of | interests | snarenoiders |
| | | share capītal | common stocks | Legal reserve | Unappropriated | Difference on business | the parent | | equity |
| | | | | | | combination under | | | |
| | Notes | | | | | common control | | | |
| Year 2013 | | į | | | | | 1 | | |
| Beginning balances as at January 1, 2013 -before restated | | 200,000 | 902,769 | 20,000 | 32,852 | • | 1,485,621 | 5,542 | 1,491,163 |
| Cumulative effect of the change in accounting policy | ю | | | | 52,880 | • | 52,880 | 820 | 53,700 |
| Restated balances | | 500,000 | 902,769 | 20,000 | 85,732 | 1 | 1,538,501 | 6,362 | 1,544,863 |
| Increase in non-controlling interests | | | | | | | | | |
| - from increase in investment in subsidiaries | | | | , | • | • | ı | 4,246 | 4,246 |
| - from change in investments ratio of parent company | | | | | | | | | |
| in subsidiaries | | | | | • | • | ı | 4,503 | 4,503 |
| Total comprehensive income for the period | | | | | 383,235 | (3,259) | 379,976 | 1,672 | 381,648 |
| Dividend payment | 15 | | | | (174,986) | , | (174,986) | ŧ | (174,986) |
| Ending balances as at September 30, 2013 | | 500,000 | 902,769 | 50,000 | 293,981 | (3,259) | 1,743,491 | 16,783 | 1,760,274 |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 39, 2013

SEPARATE FINANCIAL STATEMENTS

| | | | | THOUSA | THOUSAND BAHT | | |
|--|-------|--------------------------|---------------|---------------|------------------|------------------|---------------------|
| | | Issued and | Premium on | Retained | Retained eamings | Other components | Total chareholdere' |
| | Notes | paid-up share capital | common stocks | Legal reserve | Unappropriated | of equity | equity |
| <u>Xear 2012</u> | | | , | | | | |
| Beginning balances as at January 1, 2012 - before restated | | 500,000 | 902,769 | 20,000 | 284,976 | • | 1,737,745 |
| Cumulative effect of the change in accounting policy | e | | | | 4,064 | • | 4,064 |
| Restated balances | | 200,000 | 902,769 | 20,000 | 289,040 | • | 1,741,809 |
| Total comprehensive income for the period | | | | | 210,985 | 1 | 210,985 |
| Dividend payment | 15 | | | | (124,998) | • | (124,998) |
| Ending balances as at September 30, 2012 | | 500,000 | 902,769 | 50,000 | 375,027 | • | 1,827,796 |
| | | | | | | | |
| $\overline{\text{Year} 2013}$ | | | | | | | |
| Beginning balances as at January 1, 2013 -before restated | | 500,000 | 902,769 | 20,000 | 461,106 | • | 1,913,875 |
| Cumulative effect of the change in accounting policy | 3 | | | | 4,224 | , | 4,224 |
| Restated balances | | 200,000 | 902,769 | 20,000 | 465,330 | ı | 1,918,099 |
| Total comprehensive income for the period | | | | | 21,670 | 1 | 21,670 |
| Dividend payment | 15 | | | | (174,986) | • | (174,986) |
| Ending balances as at September 30, 2013 | | 500,000 | 902,769 | 50,000 | 312,014 | r | 1,764,783 |

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ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CASH FLOWS (1/3)

| TH | വ് | IS A | N | m | R. | THA | ٠ |
|----|----|------|---|---|----|------------|---|
| | | | | | | | |

| - | | | | |
|---|----------|-----------|-------------------|--------------|
| | CONSOLID | ATED | SEPARATE FINANCIA | L STATEMENTS |
| _ | 2013 | 2012 | 2013 | 2012 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| PROFIT (LOSS) BEFORE INCOME TAX EXPENSES | 375,797 | 211,457 | (22,305) | 221,168 |
| ADJUSTMENTS TO RECONCILE PROFIT (LOSS) BEFORE | | | | |
| INCOME TAX TO NET CASH PROVIDED | | | | |
| FROM (USED IN) OPERATION: | | | | |
| Depreciation | 96,948 | 81,487 | 51,684 | 33,386 |
| Amortization of computer softwares | 1,447 | 1,431 | 1,436 | 1,408 |
| (Gain) loss on vessel and equipment disposal | (685) | 1,902 | (645) | (104) |
| Loss on unused equipment | - | 12 | · - | - |
| Unrealized gain on investments in Open-end Fund | (3,162) | (3,661) | (53) | (61) |
| Doubtful debt | 13 | - | - | - |
| Loss from inventory destruction | - | 2,344 | - | 2,344 |
| Loss on diminution in inventory value | - | 1,970 | - | - |
| Reverse loss on diminution in inventory value | (3,663) | - | - | - |
| Share of loss from investments in associate | 7,936 | 3,979 | | |
| Dividend income | - | - | - | (2,995) |
| Loss on disposal of investment in subsidiaries | • - | - | 231,336 | - |
| Tranferred loss of non-controlling interests | | | | |
| due to share purchase from old shareholders | 4,503 | 20,010 | - | - |
| Unrealized (gain) loss on exchange rates | (3) | 1,718 | 6 | (26) |
| Long-term employee benefit expenses | 5,470 | 2,723 | 3,146 | 1,659 |
| Interest income | (542) | (948) | (5,199) | (14,178) |
| Interest expenses | 47,114 | 47,222 | 14,645 | 11,661 |
| PROFIT FROM OPERATIONS BEFORE CHANGES IN | | | | |
| OPERATING ASSETS AND LIABILITIES ITEMS | 531,173 | 371,646 | 274,051 | 254,262 |
| (INCREASE) DECREASE IN OPERATING ASSETS ITEMS | | | | |
| Short-term investments | (14,324) | (13,675) | (100) | 29,381 |
| Trade and other receivables | (34,937) | (127,993) | (24,163) | (25,828) |
| Unbilled receivables | 9,484 | (6,901) | - | - |
| Inventories | 284,321 | (167,611) | (19,644) | (30,051) |
| Construction contract in progress | (228) | - | - | - |
| Oil supplies | 444 | (1,034) | - | - |
| Advance payment to subcontractors | (7,087) | (1,196) | - | - |
| Other current assets | 93 | 3,442 | (228) | 2,945 |
| Other non-current assets | (26) | 47 | - | 45 |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CASH FLOWS (2/3)

| INO | USA | ИD | DAH | 1 |
|-----|-----|----|-----|---|
| | | _ | | |

| _ | THOUSAND BAHT | | | | |
|--|---------------|-----------|-------------------|--------------|--|
| | CONSOLIDA | ATED | SEPARATE FINANCIA | L STATEMENTS | |
| | 2013 | 2012 | 2013 | 2012 | |
| INCREASE (DECREASE) IN OPERATING LIABILITIES ITEMS | | | | | |
| Trade and other payables | 88,622 | 146,267 | 695 | 22,982 | |
| Advance received from construction | 25,931 | 6,504 | - | - | |
| Retention payables | 153 | (14,489) | (2,491) | (12,494) | |
| Other current liabilities | 7,418 | 453 | 1,694 | 4,932 | |
| Provision for long-term employee benefits | | (1,068) | | (798) | |
| CASH PROVIDED FROM OPERATING ACTIVITIES | 891,037 | 194,392 | 229,814 | 245,376 | |
| Income tax refunded | 2,116 | - | - | - | |
| Income tax expenses paid | (8,676) | (13,957) | (5,724) | (11,985) | |
| NET CASH PROVIDED FROM OPERATING ACTIVITIES | 884,477 | 180,435 | 224,090 | 233,391 | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | |
| Decrease in short-term loans to related parties | - | - | 394,000 | - | |
| Interest received | 542 | 948 | 5,199 | 14,178 | |
| Proceeds from non-current assets classified as held for sale | 2 | | 2 | - | |
| Increase in fixed deposits with obligation | (2,000) | - | - | - | |
| Dividend income from investments | - | - | - | 2,995 | |
| Proceeds from disposal of investment in subsidiaries | | - | 431,814 | - | |
| Purchase of increase share capital in subsidiaries | - | - | (839,754) | - | |
| Difference on business combination under common control | (3,259) | - | - | - | |
| Payment for shares purchase in subsidiaries | | | | | |
| from old shareholders | - | (39,300) | - | (39,300) | |
| Purchase of plant, vessel and equipment | (103,801) | (159,825) | (31,887) | (128,688) | |
| Interest payment for plant construction | | | | | |
| and equipment installation | (267) | (5,615) | (18) | (3,375) | |
| Proceeds from disposal of vessel and equipment | 798 | 14,941 | 657 | 119 | |
| Increase in intangible assets | - | (748) | - | (725) | |
| Payment deposit on assets | (10,161) | (733) | - | - | |
| Payment payable from purchase of plant and equipment | (5,725) | (23,658) | (1,361) | (21,631) | |
| NET CASH USED IN INVESTING ACTIVITIES | (123,871) | (213,990) | (41,348) | (176,427) | |
| | | | | | |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CASH FLOWS (3/3)

| TIT | Δt | 70 | A 1 | ATTA | D A | TTT |
|-----|------------|----|-----|------|-----|-----|

| - | CONSOLIDATED | | SEPARATE FINANCIA | L STATEMENTS |
|--|--------------|-----------|-------------------|--------------|
| · | 2013 | 2012 | 2013 | 2012 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Increase (decrease) in bank overdrafts and | | | | |
| short-term loans from financial institutions | (317,998) | 261,397 | 105,000 | 110,000 |
| Interest expenses paid | (48,023) | (53,577) | (14,492) | (12,996) |
| Payment for long-term loans from financial institutions | (132,184) | (155,849) | (75,000) | (60,030) |
| Dividend payment | (174,986) | (124,998) | (174,986) | (124,998) |
| Subsidiary dividend paid to non-controlling interests | - | (4) | - | - |
| Increase in non-controlling interests | 4,246 | - | <u>.</u> | - |
| NET CASH USED IN FINANCING ACTIVITIES | (668,945) | (73,031) | (159,478) | (88,024) |
| NET INCREASE (DECREASE) IN CASH AND | | | | |
| CASH EQUIVALENTS | 91,661 | (106,586) | 23,264 | (31,060) |
| CASH AND CASH EQUIVALENTS AS AT JANUARY 1, | 89,272 | 163,727 | 57,337 | 68,641 |
| CASH AND CASH EQUIVALENTS AS AT SEPTEMBER 30, | 180,933 | 57,141 | 80,601 | 37,581 |
| ADDITIONAL DISCLOSURE ITEMS TO CASH FLOWS STATEMEN | NTS | | | |
| Non-cash flows items: | | | | |
| Assets payable for plant and equipment | 5,538 | 1,137 | 3,877 | 1,137 |
| Settlement of short-term loans from the capital increase | | | | |
| of subsidiary | - | - | - | 80,000 |
| Transferred deposit to plant and equipment | 13,165 | 15,212 | 11,260 | 14,672 |
| | | | | |

ASIAN INSULATORS PUBLIC COMPANY LIMITED AND SUBSIDIARIES NOTES TO THE INTERIM FINANCIAL STATEMENTS

SEPTEMBER 30, 2013

1. GENERAL INFORMATION

| 1.1 | Company status | A juristic person established under Thai law and |
|-----|------------------|--|
| | | listed on the Stock Exchange of Thailand. |
| 1.2 | Company location | 254 Serithai Road, Kwaeng Kannayao, |
| | | Khet Kannayao, Bangkok. |
| | Factory location | 99 Moo 2, Asia Highway Road, Km. 70-71 |
| | | Tambol Banmor, Amphur Promburi, Singburi Province. |
| 1.3 | Type of business | 1. Producing and selling porcelain insulators |
| | | and electrical equipment. |
| | | 2. Invested in associate and subsidiaries which |
| | | operate business according to Notes 9 and 10 to |
| | | the interim financial statements. |

2. BASIS FOR PREPARATION OF INTERIM FINANCIAL STATEMENTS

- 2.1 These interim financial statements are prepared on a condensed basis in accordance with Thai Accounting Standard No. 34: Interim Financial Reporting issued by the Federation of Accounting Professions and the Notification of the Office of the Securities and Exchange Commission. These interim financial statements should be read in conjunction with the financial statements for the year ended December 31, 2012.
- 2.2 The interim consolidated financial statements included the interim financial statements of Asian Insulators Public Company Limited and its subsidiaries and its equity in associate as follows:

| COMPANIES | % HOLDING | | |
|---|--------------------|-------------------|--|
| COMPANIES | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 | |
| Associate | | | |
| PPC Asian Insulators Company Limited | 25.10 | 25.10 | |
| Subsidiaries directly held by the Company | | · | |
| AI Engineering Services Company Limited | 99.84 | 99.84 | |
| AI Energy Public Company Limited | 98.79 | 98.00 | |
| AI Logistics Company Limited | • | 97.94 | |
| AI Ports and Terminals Company Limited | - | 99.00 | |

| COMPANIES | % HOLDING | | |
|--|--------------------|-------------------|--|
| COMI ANIES | SEPTEMBER 30, 2013 | DECEMBER 31, 2012 | |
| Subsidiaries held by AI Energy Public | | 1 | |
| Company Limited | | ; ; ; | |
| AI Logistics Company Limited | 100.00 | - | |
| AI Ports and Terminals Company Limited | 100.00 . | - - | |

- 2.3 Inter-company balances and significant transactions between the Company and the subsidiaries have been eliminated from the consolidation.
- 2.4 These interim financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.
- 2.5 In 2013, the Federation of Accounting Professions has issued the new accounting standards not yet effective as follow:
 - (a) Become effective to the financial statements for periods beginning on or after January 1, 2014.

TAS 12 (revised 2012) Income taxes

| TSIC 15 | Operating Leases - Incentives |
|----------|---|
| TSIC 27 | Evaluating the Substance of Transactions Involving the Legal Form |
| | of a Lease |
| TSIC 32 | Intangible Assets - Web Site Costs |
| TFRIC 1 | Changes in Existing Decommissioning, Restoration and Similar |
| | Liabilities |
| TFRIC 5 | Rights to Interests arising from Decommissioning, Restoration and |
| | Environmental Rehabilitation Funds |
| TFRIC 7 | Applying the Restatement Approach under TAS 29 Financial |
| | Reporting in Hyperinflationary Economics |
| TFRIC 10 | Interim Financial Reporting and Impairment |
| TFRIC 17 | Distributions of Non-cash Assets to Owners |
| TFRIC 18 | Transfers of Assets from Customers |

(b) Become effective to the financial statements for periods beginning on or after January 1, 2016.

TFRS 4 Insurance Contracts

Management of group companies is evaluating the impact of such accounting standards on the financial statements in the year when they are adopted.

3. CHANGE IN ACCOUNTING POLICY

In year 2013, the Company and subsidiaries have adopted accounting policy of deferred tax in accordance with Thai Accounting Standard No. 12: Income Taxes. To adopt this accounting policy, the Company and subsidiaries have to restate the financial statements, as if the Company and subsidiaries have recorded deferred tax assets or deferred tax liabilities. Therefore, the information of the consolidated and separate financial statements for the year ended December 31, 2012 and for the three-month and nine-month periods ended September 30, 2012, shown herein as comparison was the information prepared under the new accounting policy. The effect of the change in accounting policy is as follows:

THOUSAND BAHT

| PARTICULARS IN STATEMENTS OF | CONSOLIDATED | | SEPARATE FINANCIAL STATEMENTS | |
|---|-----------------|-----------------|-------------------------------|------------------|
| FINANCIAL POSITION | January 1, 2013 | January 1, 2012 | January 1, 2013 | January 1, 2012 |
| Increase in investments in | | | | ; ; ; ; |
| associated company | 8,663 | 8,164 | _ | - 1 1 |
| Increase in deferred tax assets | 45,037 | 34,554 | 4,224 | 4,064 |
| Increase in shareholders' equity | 53,700 | 42,718 | 4,224 | 4,064 |
| Increase in non-controlling interests | (820) | (616) | _ | - |
| Increase in retained earnings of the parent | 52,880 | 42,102 | 4,224 | 4,064 |

THOUSAND BAHT

| PARTICULARS IN STATEMENTS OF COMPREHENSIVE INCOME | | SEPARATE |
|---|--------------|------------|
| FOR PERIODS END SEPTEMBER 30, 2012 | CONSOLIDATED | FINANCIAL |
| FORTERODS END SETTEMBER 30, 2012 | | STATEMENTS |
| For the three-month period | | |
| Decrease in income tax expense from deferred tax | (1,514) | (79) |
| Increase profit for the period | 1,514 | 79 |
| Profit attributable to | | |
| Increase equity holders of the parent | 1,482 | 79 |
| Increase non-controlling interests | 32 | - |
| For the nine-month period | | |
| Increase (decrease) in income tax expense from deferred tax | 10,204 | (174) |
| Increase (decrease) profit for the period | (10,204) | 174 |
| Profit attributable to | | |
| Increase (decrease) equity holders of the parent | (9,983) | 174 |
| Decrease non-controlling interests | (221) | - |

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting policies and methods of computation used in these interim financial statements are consistent with those applied in the financial statements for the year ended December 31, 2012, except for the change in the accounting policy due to the adoption of Thai Accounting Standard No. 12: Income Taxes as follow:

Deferred tax assets/liabilities

Deferred tax assets/liabilities are recognized for temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes as at the statements of financial position date. They will be realised in future period when the income is realised, or the expenses provided for are actually incurred and considered deductible for income tax purposes.

Deferred tax assets are recognized for deductible temporary differences or addible tax are deferred tax liabilities if it is highly probable that the Company will generate sufficient taxable profits from its future operations to utilise these assets.

At each statements of financial position date, the Company reviews and reduces the carrying amount of deferred tax assets/liabilities to the extent that it is no longer probable that sufficient taxable profit be available to allow all or part of the deferred tax asset or deferred tax liabilities to be utilised.

Income tax expenses (revenues)

Income tax expenses (revenues) from profit/loss for the period consist of current income tax and deferred tax. Income tax expenses (revenues) recognized in income statement unless part of transaction recorded in shareholders' equity recorded directly to equity.

5. CASH AND CASH EQUIVALENTS

THOUSAND BAHT

| | CONTOUR ID A TYPE | | SEPARATE FINANCIAL | | |
|---------------------------------|-------------------|--------------|--------------------|--------------|--|
| PARTICULARS | CONSOL | CONSOLIDATED | | MENTS | |
| IACIODAG | September 30, | December 31, | September 30, | December 31, | |
| | 2013 | 2012 | 2013 | 2012 | |
| Cash | 357 | 390 | 145 | 145 | |
| Savings account | 178,654 | 88,657 | 79,645 | 57,025 | |
| Current account | 1,922 | 225 | 811 | 167 | |
| Total cash and cash equivalents | 180,933 | 89,272 | 80,601 | 57,337 | |

6. SHORT-TERM INVESTMENTS

THOUSAND BAHT

| | CONSOLIDATED | | SEPARATE FINANCIAL | |
|--|---------------|--------------|--------------------|--------------|
| PARTICULARS | | | STATEMENTS | |
| TAKTICOLARO | September 30, | December 31, | September 30, | December 31, |
| | 2013 | 2012 | 2013 | 2012 |
| Investments in Open-end Fund-Debt securities | 188,028 | 169,286 | 3,268 | 3,087 |
| Add Allowance for investment adjustment | 3,162 | 4,468 | 53 | 81 |
| Investments in Open-end Fund - fair value | 191,190 | 173,754 | 3,321 | 3,168 |
| Fixed deposit | 50 | - - | - | - |
| Total short-term investments | 191,240 | 173,754 | 3,321 | 3,168 |

Investments in Open-end Fund are trading securities. The unrealized gain from difference between fair value and cost is shown as allowance for investment adjustment in Open-end Fund. Gains on investments in Open-end Fund incurred during the period were duly presented in the statements of comprehensive income.

7. TRADE AND OTHER RECEIVABLES

THOUSAND BAHT

| | CONSOLIDATED | | | | | | | |
|---|----------------------|---------------|---------|----------------------|---------|---------|--|--|
| PARTICULARS | Sep | tember 30, 20 | 013 | December 31, 2012 | | | | |
| TARTICOLARS | State enterprises | Others | Total | State enterprises | Others | Total | | |
| Trade accounts receivable | | | | | | | | |
| - Current | 109,816 | 291,575 | 401,391 | 159,127 | 223,075 | 382,202 | | |
| - Overdue within 3 months | 88,514 | 33,327 | 121,841 | 2,347 | 113,008 | 115,355 | | |
| - Over 3 to 6 months | - | - | - | 125 | - | 125 | | |
| - Over 6 to 12 months | 171 | 1,599 | 1,770 | - | - | - | | |
| - Over 12 months | 125 | 3,766 | 3,891 | - | 3,753 | 3,753 | | |
| Total trade accounts receivable | 198,626 | 330,267 | 528,893 | 161,599 | 339,836 | 501,435 | | |
| Less Allowance for doubtful accounts | - | (3,766) | (3,766) | | (3,753) | (3,753) | | |
| Total trade accounts receivable | 198,626 | 326,501 | 525,127 | 161,599 | 336,083 | 497,682 | | |
| Retention receivables | 4,765 | - | 4,765 | 5,072 | - | 5,072 | | |
| Trade accounts receivable - net | 203,391 | 326,501 | 529,892 | 166,671 | 336,083 | 502,754 | | |
| Other receivables | - | 24,208 | 24,208 | | 16,412 | 16,412 | | |
| Total trade and other receivables - net | 203,391 | 350,709 | 554,100 | 166,671 | 352,495 | 519,166 | | |

| | SEPARATE FINANCIAL STATEMENTS | | | | | | | |
|-----------------------------------|-------------------------------|----------------|---------|----------------------|--------|---------|--|--|
| | Sep | otember 30, 20 | 013 | December 31, 2012 | | | | |
| PARTICULARS | State enterprises | Others | Total | State enterprises | Others | Total | | |
| Trade accounts receivable | | | | | | | | |
| - Current | 109,816 | 27,629 | 137,445 | 156,490 | 12,027 | 168,517 | | |
| - Overdue within 3 months | 69,753 | 28,449 | 98,202 | 2,347 | 41,757 | 44,104 | | |
| - Over 3 to 6 months | | - | - | 125 | - | 125 | | |
| - Over 6 to 12 months | 171 | - | 171 | - | - | - | | |
| - Over 12 months | 125 | - | 125 | - | - | - | | |
| Total trade accounts receivable | 179,865 | 56,078 | 235,943 | 158,962 | 53,784 | 212,746 | | |
| Other receivables | - | 11,137 | 11,137 | - | 10,171 | 10,171 | | |
| Total trade and other receivables | 179,865 | 67,215 | 247,080 | 158,962 | 63,955 | 222,917 | | |

8. SHORT-TERM LOANS TO RELATED PARTIES

THOUSAND BAHT

| | September 30, 2013 | | | | | |
|--|---------------------------|-------------------------------|--|---------------|--|--|
| SEPARATE FINANCIAL STATEMENTS | AI Logistics Co., Ltd. | AI Energy Public Co., Ltd. | AI Ports and Terminals Co., Ltd. | Total | | |
| Beginning principal balances | 49,000 | 150,000 | 195,000 | 394,000 | | |
| Add: Additional loans extended during the period | - | 20,000 | 10,000 | 30,000 | | |
| Less: Settlement during the period | (49,000) | (170,000) | (205,000) | (424,000) | | |
| Ending principal balances | - | - | - | - | | |
| Interest rates | 4.50 % | 3.55 - 4.25 % | 4.50 % | 3.55 - 4.50 % | | |

In year 2013, the Company has settlemented loans by investing in the share capital increase of AI Logistics Company Limited amount of Baht 80 million, AI Energy Public Company Limited amount of Baht 150 million and AI Ports and Terminals Company Limited amount of Baht 205 million (see Note 10).

THOUSAND BAHT

| | December 31, 2012 | | | | | |
|---|---------------------------|------------------------|--|---------------|--|--|
| SEPARATE FINANCIAL STATEMENTS | AI Logistics Co., Ltd. | AI Energy Co., Ltd. | AI Ports and Terminals Co., Ltd. | Total | | |
| Beginning principal balances | 129,000 | 200,000 | 120,000 | 449,000 | | |
| Add: Additional loans extended during the period' | - | - | 75,000 | 75,000 | | |
| <u>Less</u> : Settlement during the period | (80,000) | (50,000) | - | (130,000) | | |
| Ending principal balances | 49,000 | 150,000 | 195,000 | 394,000 | | |
| Interest rates | 4.50 % | 4.25 % | 4.50 % | 4.25 - 4.50 % | | |

In year 2012, the Company has settlemented loans from AI Logistics Company Limited amount of Baht 80 million by investing in the share capital increase (see Note 10).

9. INVESTMENTS IN ASSOCIATE

| ASSOCIATE | % HOLDING | | CONSOLIDATED BY EQUITY METHOD | | SEPARATE FINANCIAL STATEMENTS BY COST METHOD | |
|--------------------------------------|-------------|-------------|-------------------------------|-------------|--|-------------|
| | Sep. 30, 13 | Dec. 31, 12 | Sep. 30, 13 | Dec. 31, 12 | Sep. 30, 13 | Dec. 31, 12 |
| PPC Asian Insulators Company Limited | 25.10 | 25.10 | 22,549 | 30,485 | 66,000 | 66,000 |
| <u>Less</u> Provision for diminution | | t t | | | | ! ! ! |
| in investment | | | - | - | (39,600) | (39,600) |
| Investment in Associate - net | | 22,549 | 30,485 | 26,400 | 26,400 | |

THOUSAND BAHT

| ASSOCIATE | NATURE OF | PAID-UP SHA | RE CAPITAL | DIVIDEND | |
|----------------------|--------------------------|-------------|-------------|-------------|-------------|
| ASSOCIATE | BUSINESS | Sep. 30, 13 | Dec. 31, 12 | Sep. 30, 13 | Sep. 30, 12 |
| PPC Asian Insulators | Producing and | 263,000 | 263,000 | - | - |
| Company Limited | distributing electronics | | | | |
| | insulators | | | | |

The financial statements of PPC Asian Insulators Company Limited for the nine-month periods ended September 30, 2013 and 2012, applied for recording the investments for using the equity method in the interim consolidated financial statements are based on the information prepared by its management without reviewing from the auditor. Due to it is not necessary for such associate's management to use those reviewed interim financial statements.

10. INVESTMENTS IN SUBSIDIARIES

THOUSAND BAHT

| CURCIDIA DIEC | % но | LDING | SEPARATE FINANCIAL STATEMENTS | | |
|---|-------------|-------------|-------------------------------|-------------|--|
| SUBSIDIARIES | Sep. 30, 13 | Dec. 31, 12 | . Sep. 30, 13 | Dec. 31, 12 | |
| AI Engineering Services Company Limited | 99.84 | 99.84 | 197,000 | 197,000 | |
| AI Energy Public Company Limited | 98.79 | 98.00 | 937,370 | 351,616 | |
| AI Logistics Company Limited | - | 97.94 | - | 156,700 | |
| AI Ports and Terminals Company Limited | - | 99.00 | - | 252,450 | |
| Total Investments in Subsidiaries | | | 1,134,370 | 957,766 | |

| CI TOOTOI A DITEC | NATURE OF | PAID-UP SH | ARE CAPITAL | DIVIDEND | |
|--------------------------|--------------------------------|------------|-------------|-------------|-------------|
| SUBSIDIARIES | DIARIES BUSINESS | | Dec. 31, 12 | Sep. 30, 13 | Sep. 30, 12 |
| AI Engineering Services | Undertake construction | 200,000 | 200,000 | 1 | 2,995 |
| · Company Limited | and install electrical | | | | |
| | transmission power sub-station | | | | |
| AI Energy Public | Producing and distributing | 960,000 | 370,000 | - | - |
| Company Limited | biodiesel, vegetable oil | | : | | |
| | and other fuel oil | | | | <u> </u> |
| AI Logistics | Local and overseas logistics | 209,000 | 160,000 | • | - |
| Company Limited | for passenger, merchandise, | | | | |
| (Subsidiary of AI Energy | parcel and other materials | | | | |
| Public Company Limited) | | | | | |
| AI Ports and Terminals | Producing and distributing | 460,000 | 255,000 | - | - |
| Company Limited | ice, servicing port and | | | | |
| (Subsidiary of AI Energy | trading electrical equipment | | | | |
| Public Company Limited) | | | | | |

In April 2013, the Company has restructured group of companies which is planned as follow:

THOUSAND BAHT

| SUBSIDIARIES | COST AS AT JAN. 1, 13 | INVESTMENT IN SUBSIDIARIES TO REPAY THE LOAN | PURCHASE OF INCREASE SHARES CAPITAL | SWAP SHARES | COST AS AT SEP. 30, 13 |
|------------------------|--------------------------|--|--|-------------|---------------------------|
| AI Energy Co., Ltd. | 351,616 | 150,000 | 3,940 | 431,814 | 937,370 |
| AI Logistics Co., Ltd. | 156,700 | 49,000 | | (205,700) | - . |
| AI Ports and Terminals | | | | | |
| Co., Ltd. | 252,450 | 205,000 | - | (457,450) | - |
| Total | 760,766 | 404,000 | 3,940 | (231,336) | 937,370 |

The swap shares by sale common stocks of AI Logistics Company Limited and AI Ports and Terminals Company Limited to AI Energy Company Limited. The Company has recognized loss on disposal of investment in subsidiaries in the statement of comprehensive income for the separate financial statements amount of Baht 231.34 million.

In May 2013, AI Energy Company Limited has transformed from Company Limited to Public Company Limited and has changed the par value from initial Baht 10 to be Baht 1 par value. And increase the authorized share capital of 170,000,000 shares to be authorized share capital 1,130,000,000 shares at Baht 1 par value.

As at September 30, 2013, the Company has invested in AI Energy Public Company Limited total 948,354,060 shares to be 98.79% in shareholding proportion.

After restructuring, AI Energy Public Company Limited will have spin off plan to list on Market for Alternative Investment (MAI) with Initial Public Offering of 445,000,000 shares with the par value Baht 1 per share consist of:

- 1. Existing common stock of 275,000,000 shares owned by the Company
- 2. Newly issued common stock of 170,000,000 shares

Pre-emptive right of the Company's shareholders to subscribe for maximum of 250,000,000 shares of AI Energy Public Company Limited, or the Company's shareholders with two share can subscribe for one share of AI Energy Public Company Limited, representing 56.18% of Initial Public Offering.

In February 2012, the Company has purchased the common stocks of three subsidiaries from old shareholders in par value, resulting the increase in shareholding proportion consist of:

THOUSAND BAHT

| COMPANIES | % ног | LDING | AMOUNT OF INCREASE |
|---|--------|-------|--------------------|
| COMI AIVIES | OLD | NEW | SHARES PURCHASE |
| AI Logistics Company Limited | 89.88 | 95.88 | 4,800 |
| AI Energy Company Limited | 93.14 | 98.00 | 18,000 |
| AI Ports and Terminals Company Limited | 92.53 | 99.00 | 16,500 |
| Total payment for shares purchase in subsidiaries fro | 39,300 | | |

Later in September 2012, AI Logistics Company Limited has increased the share capital in the amount of Baht 80 million at par value. The Company has invested the whole amount, resulting the increase in shareholding proportion to be 97.94%.

11. FIXED DEPOSITS WITH OBLIGATION

In 2013, the subsidiary has pledged deposit at bank as collateral for the issuance of bank guarantee for the work retention.

12. BANK OVERDRAFTS AND SHORT-TERM LOANS FROM FINANCIAL INSTITUTIONS

THOUSAND BAHT

| | CONSOL | DATED | SEPARATE FINANCIAL STATEMENTS | | |
|--|---------------|--------------|-------------------------------|--------------|--|
| PARTICULARS | | | STATE | MENIS | |
| FARTICULARS | September 30, | December 31, | September 30, | December 31, | |
| | 2013 | 2012 | 2013 | 2012 | |
| Bank overdrafts | - | 85 | - | <u>-</u> · | |
| Short-term loans from financial institutions | 1,345,000 | 1,662,913 | 505,000 | 400,000 | |
| Total | 1,345,000 | 1,662,998 | 505,000 | 400,000 | |

13. TRADE AND OTHER PAYABLES

| | CONSOL | ID A TED | SEPARATE FINANCIAL | | |
|---------------------------------|---------------|--------------|--------------------|--------------|--|
| PARTICULARS | CONSOL | IDA IBD | STATEMENTS | | |
| TARTICOLARS | September 30, | December 31, | September 30, | December 31, | |
| | 2013 | 2012 | 2013 | 2012 | |
| Trade accounts payable | 247,326 | 176,806 | 40,996 | 47,628 | |
| Assets payable | 5,538 | 5,725 | 3,877 | 1,361 | |
| Advance received from customers | 6,121 | 4,461 | 894 | 2,033 | |
| Accrued expenses | 31,570 | 15,121 | 12,551 | 4,079 | |
| Total trade and other payables | 290,555 | 202,113 | 58,318 | 55,101 | |

14. LONG-TERM LOANS FROM FINANCIAL INSTITUTIONS AND CURRENT PORTION

| CREDIT I DIE | DED TA COM COMPANION | PRINCIPAL | |
|-------------------------------|--|-------------|----------|
| CREDIT LINE | REPAYMENT CONDITIONS | (THOUSA | |
| Baht 200 million | The minimal military side of the state of th | Sep. 30, 13 | |
| ļ | - The principal will be repaid every three-month at minimum | 24,988 | 99,988 |
| started on August 9, 2010 | Baht 25.00 million with the first installment in March 2012 | | |
| by Asian Insulators Public | and will be finished within December 2013. | | |
| Company Limited | -Monthly payment of interest rate at 4.25 % per annum. | | |
| Long-term loans from financ | ial institutions Separate financial statements ** | 24,988 | 99,988 |
| Less Current portion of long- | -term loans | (24,988) | (99,988) |
| Long-term loans from financ | ial institutions-net Separate financial statements | - | - |
| Baht 105 million | -The principal will be repaid by monthly at minimum | - | 5,250 |
| started on November 22, 2007 | Baht 1.75 million with the first installment in April 2008 | | |
| by AI Logistics | and will be finished within March 2013. | | |
| Company Limited | -Monthly payment of interest rate at MLR-1.25 per annum. | | |
| Baht 75 million | - The principal will be repaid by monthly at minimum | - | 6,250 |
| started on November 22, 2007 | Baht 1.25 million with the first installment in April 2008 | | |
| by AI Ports and Terminals | and will be finished within March 2013. | | |
| Company Limited | -Monthly payment of interest rate at MLR-1.25 per annum. | | |
| Baht 120 million | -The principal will be repaid by monthly at minimum | - | 13,000 |
| started on November 22, 2007 | Baht 2.00 million with the first installment in April 2008 and | | |
| by AI Ports and Terminals | will be finished within March 2013. | | |
| Company Limited | -Monthly payment of interest rate at MLR-1.25 per annum. | | |
| Baht 90 million | - The principal will be repaid by monthly under condition and | 42,350 | 53,240 |
| started on April 4, 2009 | amount as specified in the agreement with the first installment | | |
| by AI Ports and Terminals | in September 2009 and will be finished within August 2016. | | |
| Company Limited | - Monthly payment of interest rate at MLR per annum. | | |
| | - Interest rate swap contracts to be fixed rate at 7.64% per annum | | |
| | from February 2012 until February 2015. | | |
| Baht 45 million | - The principal will be repaid by monthly under condition and | 20,274 | 25,539 |
| started on April 28, 2009 | amount as specified in the agreement with the first installment | | |
| by AI Ports and Terminals | in September 2009 and will be finished within August 2016. | | |
| Company Limited | - Monthly payment of interest rate at MLR per annum. | | |
| | - Interest rate swap contracts to be fixed rate at 7.64% per annum | | |
| | from February 2012 until February 2015. | | |

| | | PRINCIPAL | BALANCES | | | |
|-------------------------------|--|-------------|-------------|--|--|--|
| CREDIT LINE | REPAYMENT CONDITIONS (THOUSAND I | | | | | |
| | | Sep. 30, 13 | Dec. 31, 12 | | | |
| Baht 200 million | -The principal will be repaid by monthly under condition and | - | 9,050 | | | |
| started on March 6, 2008 | amount as specified in the agreement with the first | | | | | |
| by AI Energy Public | installment in April 2008 and will be finished within | | | | | |
| Company Limited | March 2013. | | | | | |
| | - Monthly payment of interest rate at MLR-1.25 per annum. | | | | | |
| Baht 13.75 million | -The principal will be repaid by monthly under condition and | 7,182 | 8,658 | | | |
| started on May 19, 2010 | amount as specified in the agreement with the first | | | | | |
| by AI Energy Public | installment in June 2010 and will be finished within May 2017. | | | | | |
| Company Limited | - Monthly payment of interest rate at MLR-1.25 per annum. | | | | | |
| | - Interest rate swap contracts to be fixed rate at 6.39% per annum | | | | | |
| | from February 2012 until February 2015. | | | | | |
| Baht 56.00 million | - The principal will be repaid by monthly under condition and | 25,871 | 31,874 | | | |
| started on September 16, 2011 | amount as specified in the agreement with the first | | | | | |
| by AI Energy Public | installment in October 2011 and will be finished within | | | | | |
| Company Limited | September 2018. | | | | | |
| | - Monthly payment of interest rate at MLR-1.25 per annum. | | | | | |
| | - Interest rate swap contracts to be fixed rate at 6.40% per annum | | | | | |
| | from February 2012 until February 2015. | | | | | |
| Total long-term loans from f | inancial institutions Consolidated (include **) | 120,665 | 252,849 | | | |
| Less Current portion of long | -term loans | (56,500) | (165,050) | | | |
| Long-term loans from finance | ial institutions-net Consolidated | 64,165 | 87,799 | | | |

The significant conditions under loan contract of group companies and the financial institutions are summarized as follows:

The Company

- The Company will not create any obligation to the assets of the Company (Negative Pledge).
- The Company will maintain the ratio of debt to equity not exceeding 1:1, and maintain the debt coverage ratio at minimum ratio of 1.5:1.

Subsidiaries

- The loan contract enables the subsidiaries to settle some or total loan by prior written notation at minimum 15 working days before the settlement date with the fee of prepayment at the rate 2 per cent of the settlement amount.

- The subsidiaries will not decrease their authorized capital or merging with other juristic persons, or setting up or investing in other juristic persons for substitute operation, or joint operation with other juristic persons for whatever reason, unless obtaining a prior written notation of approval from the lender.
- No dividend payment, whether interim or annual, or any compensation benefits to the shareholders, incase of debt to equity ratio exceeding 2:1.
- The subsidiaries agreed to transfer their rights, duty and any benefits according to the agreement including various relative collaterals according to the agreement to the creditors by providing the letter of consent for them.
- The subsidiaries will maintain the ratio of debt to equity not exceeding 2:1, and maintain the debt coverage ratio at minimum ratio of 1.2:1.

Long-term loans of subsidiaries having collateral by mortgaged land, plant, port and terminal with structure and machinery of subsidiaries with jointly guaranteed by AI Energy Public Company Limited and 2 directors of group companies.

Long-term loans due within one year were shown under current liabilities.

15. DIVIDEND PAYMENT AND DIRECTORS' REMUNERATION

On April 10, 2013, the Ordinary General Shareholders' Meeting for 2013 was held and approved a resolution to pay dividend for 2013 from the BOI business operating result of year 2012 to the shareholders of 500 million shares at Baht 0.45 per share, amount Baht 225 million, of which the interim dividend was duly paid on September 7, 2012 at Baht 0.10 per share, amount Baht 50 million, and to pay additional dividend to the shareholders at Baht 0.35 per share, amount Baht 175 million. The dividend was paid on May 9, 2013. The Meeting also approved to pay the directors' remuneration for 2013 at the maximum of Baht 2.80 million.

On April 9, 2013, the Ordinary General Shareholders' Meeting for 2013 of AI Energy Public Company Limited was approved to pay the directors' remuneration for 2013 at the maximum of Baht 1.54 million. Later on May 2, 2013, the Extraordinary General Shareholders' Meeting No. 1/2013 has resolved the directors' remuneration for 2013 to pay the maximum of Baht 2.20 million, which has been approved by the Ordinary General Shareholders' Meeting on April 9, 2013.

On April 4, 2012, the Ordinary General Shareholders' Meeting for 2012 was held and approved a resolution to pay dividend for 2012 from the BOI business operating result of year 2011 to the shareholders of 500 million shares at Baht 0.25 per share, amount Baht 125 million, of which the interim dividend was duly paid on September 7, 2011 at Baht 0.10 per share, amount Baht 50 million, and to pay additional dividend to the shareholders at Baht 0.15 per share, amount Baht 75 million. The dividend was paid on May 2, 2012. The Meeting also approved to pay the directors' remuneration for 2012 at the maximum of Baht 2.80 million.

16. EXPENSES BY NATURE

THOUSAND BAHT

| FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, | CONSOL | IDATED | SEPARATE FINANCIAL STATEMENTS | |
|--|-----------|-----------|-------------------------------|---------|
| ENDED SEFTEMBER 30, | 2013 | 2012 | 2013 | 2012 |
| (Increase) decrease in change of | | | | |
| finished goods and work in progress | 95,933 | (177,291) | (14,600) | 3,674 |
| Raw materials and consumables used | 2,664,935 | 2,252,551 | 259,243 | 225,534 |
| Construction materials and subcontractors | 29,550 | 13,167 | - | - |
| Vessel operating expenses | 12,360 | 1,291 | - | - |
| Purchase of goods for sale | 135,715 | 597,247 | 29,082 | 13,884 |
| Management benefit expenses | 19,218 | 19,691 | 13,568 | 14,871 |
| Employee benefit expenses | 120,093 | 110,827 | 69,399 | 59,603 |
| Depreciation and amortization expenses | 98,395 | 82,918 | 53,120 | 34,794 |
| Finance costs | 49,792 | 49,028 | 15,294 | 12,318 |
| Loss from inventory destruction | - | 2,344 | w I | 2,344 |
| Loss on diminution in inventory value | - | 1,970 | - | - |
| Reverse loss on diminution in | | | | |
| inventory value | (3,663) | - | - | - |
| Loss on disposal of investment in subsidiaries | - | - | 231,336 | - |
| Other expenses | 186,084 | 167,969 | 42,612 | 34,230 |
| Total expenses | 3,408,412 | 3,121,712 | 699,054 | 401,252 |

17. INCOME TAXES

Corporate income taxes of the Company and subsidiaries for the three-month and nine-month periods ended September 30, 2013 and 2012 were calculated from the accounting profit (loss), adjusted with other revenues and some expenses which are exempted from income tax or being disallowable expenses in tax computation purposes.

The non-BOI business, the income tax computation of the Company and subsidiaries were calculated at the rate of 20 per cent for year 2013, and the rate of 23 per cent for year 2012.

The BOI business, the income tax computation was calculated according to the promotional privileges which are granted (see also Note 19).

Income taxes recognized in income statements consist:

| FOR PERIODS ENDED SEPTEMBER 30, | CONSOL | LIDATED | SEPARATE FINANCIAL STATEMENTS | |
|--|----------|------------------|-------------------------------|--------|
| | 2013 | 2012 | 2013 | 2012 |
| For the three-month periods | | | | |
| The corporate income tax for the periods | 66 | 4,227 | - | 4,227 |
| Amortisation of temporary differences | | ; ; ; ; | | |
| assets/liabilities on temporary differences | (12,261) | (1,514) | (23,345) | (79) |
| Income tax expenses (revenues) | (12,195) | 2,713 | (23,345) | 4,148 |
| For the nine-month periods | | | | |
| The corporate income tax for the periods | 953 | 10,357 | - | 10,357 |
| Amortisation and reversal of temporary differences | | | | |
| assets/liabilities on temporary differences | (10,063) | 10,204 | (43,975) | (174) |
| Income tax expenses (revenues) | (9,110) | 20,561 | (43,975) | 10,183 |

As at September 30, 2013 and December 31, 2012, the deferred tax assets/liabilities arose from the following temporary differences:

THOUSAND BAHT

| PARTICULARS | CONSOI | CONSOLIDATED | | FINANCIAL MENTS |
|---|-------------|------------------|-------------|--------------------|
| | Sep. 30, 13 | Dec. 31, 12 | Sep. 30, 13 | Dec. 31, 12 |
| Accumulated temporary differences in the | | 1 | | |
| statements of income | | 1 1 4 1 | | |
| Unrealized gain on investments in Open-end Fund | (3,162) | (4,468) | (53) | (81) |
| Allowance for doubtful trade accounts receivable | 3,766 | 3,753 | | - |
| Provision for diminution in inventories | 4,931 | 8,594 | - | - |
| Allowance for diminution in non-current assets | | | | |
| classified as held for sale | - | 16 | - | 16 |
| Provision for long-term employee benefits | 33,507 | 27,935 | 24,332 | 21,186 |
| Tax deficits | 236,461 | 189,354 | 216,719 | - |
| Total | 275,503 | 225,184 | 240,998 | 21,121 |
| Deferred tax assets calculated from tax rate of 20% | 55,100 | 45,037 | 48,199 | 4,224 |

18. FOREIGN CURRENCY TRANSACTIONS

18.1 The Company and subsidiaries have outstanding assets and liabilities denominated in foreign currencies which are not covered by any hedging as follows:

UNIT: THOUSAND

| | | CONSOL | IDATED | | SEPARA | TE FINANC | CIAL STATI | EMENTS |
|-------------------------------|------------|-------------|------------|-------------|------------|-------------|------------|------------------|
| DADTICITY ADD | Septemb | er 30, 2013 | Decembe | er 31, 2012 | Septemb | er 30, 2013 | Decembe | er 31, 2012 |
| PARTICULARS | Foreign | Converted | Foreign | Converted | Foreign | Converted | Foreign | Converted |
| | currencies | to Baht |
| Assets | | 1 | | | | ! ! ! | | |
| USD | 76.93 | 2,403.87 | 8.51 | 259.29 | 8.86 | 276.72 | 8.33 | 254.04 |
| VND . | - | - - | 531.50 | 0.80 | - | - | _ | - |
| Total | | 2,403.87 | | 260.09 | | 276.72 | | 254.04 |
| Liabilities | | | | | | | | ; 1 1 1 |
| - Portion due within one year | | i ! ! | | i ! ! | | ! ! ! | | 4 ! ! |
| USD | 294.97 | 9,270.40 | 246,20 | 7,577.49 | 135.92 | 4,285.91 | 183.36 | 5,643.36 |
| SGD | - | - | 146.50 | 3,667.50 | ٠ - | - | - | - |
| EUR | - | - | 41.50 | 1,695.70 | - | - | 41.50 | 1,695.70 |
| Total | | 9,270.40 | | 12,940.69 | | 4,285.91 | | 7,339.06 |

18.2 Subsidiary has entered into Selling Forward Exchange Contracts with the local commercial bank for hedging against any risk in exchange rates fluctuation which may affect to amount of Baht as follows:

UNIT: THOUSAND

| | | CONSC | LIDATED | |
|------------------------------------|----------|--------------|--------------------|-----------|
| PARTICULARS | Foreign | Fair | Estimated exchange | Delivery |
| | currency | value (Baht) | rates (Baht) | dates |
| As at December 31, 2012 | | | | |
| AI Energy Public Co., Ltd. | | | | |
| Selling forward exchange contracts | | | | • |
| USD | 1,846.00 | 56,638.05 | 30.6815 - 30.7506 | Feb. 2013 |

19. PROMOTIONAL PRIVILEGES

By virtue of the Investment Promotion Act, B.E. 2520 (1977), the Company and three subsidiaries were granted promotional certificates as follows:

| Companies | Promotional certificates Nos. | 2. Effective dates | 3. To promote investment in business of | 4. Expiry dates according to items 5.1 and 5.2 |
|----------------------------|-----------------------------------|---------------------|---|--|
| Asian Insulators Plc. | 1025/2541 | January 24, 2001 | Producing porcelain insulators | January 23, 2009 |
| | 1115(2)/2548 | February 28, 2005 | Producing finished hybrid clay | February 27, 2013 |
| | 1116(2)/2549 | January 30, 2009 | Producing porcelain insulators | January 29, 2017 |
| | 1478(2)/2553 | June 12, 2012 | Producing porcelain insulators | June 11, 2020 |
| AI Energy Public Co., Ltd. | 1922(1)/2553 | Not yet implemented | Producing biodiesel | - |
| Al Logistics Co., Ltd. | 2029(2)/2549 | June 27, 2006 | Ship transportation | June 26, 2014 |
| | 1434(2)/2550 | June 11, 2007 | Ship transportation | June 10, 2015 |
| AI Ports and Terminals | 1373(2)/2552 | July 1, 2009 | Ports and terminals service | June 30, 2017 |
| Co., Ltd. | 1374(2)/2552 | August 7, 2009 | Ports and terminals service | August 6, 2017 |

- 5. Important privileges which are granted:
- 5.1 Exemption from corporate income tax on net profit of promotional operation for 8 years. Whereby the promotional certificates No. 1115(2)/2548, 1116(2)/2549, 2029(2)/2549, 1434(2)/2550, 1373(2)/2552 and 1374(2)/2552 have limited amount for corporate income tax exemption at maximum of Baht 11.01 million, Baht 75.18 million, Baht 66.26 million, Baht 107.00 million, Baht 303.49 million and Baht 200.00 million, respectively.
- 5.2 Exemption from income tax on dividend from promoted business which was exempted from corporate income tax as 5.1 through out the promotional period of all promotional certificates.
- 5.3 Allowance for reduction the corporate income tax from promotional net profit at 50% of normal rate since the exemption is expired as 5.1 for 5 years especially for promotional certificate No. 1025/2541 and 1922(1)/2553.
- 5.4 Allowance for double deduction of annual expenses of public utilities (electricity, water supply and transportation), commencing from the generating revenues date for 10 years of promotional certificate No. 1025/2541 and 1922(1)/2553.
- 5.5 Allowance to deduct the annual loss incurred during the income tax exemption period as 5.1 from the net profit since the expiry dates within 5 years, by which can be deducted from net profit of any year or several years of all promotional certificates.

As a promoted industry, the Company and subsidiaries must strictly comply with certain terms and conditions stipulated in the promotional certificates.

In March 2012, AI Logistics Company Limited has canceled the promotional certificates Nos. 1241(2)/2550, due to the Company has sold assets in the promotional certificates.

20. FINANCIAL INFORMATION BY SEGMENT

The information by segment is as follows:

| | | | FOR THE | FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2013 | PERIOD ENDE | D SEPTEMBE | SR 30, 2013 | | |
|---|----------------------|-------------|-------------|--|--------------|--------------|-------------|-----------|-------------|
| | 1-0 | | | Sale of | | | | | |
| CONSOLIDATED | Sale or porcelain | Sale of raw | Sale of ice | biodiesel and Contract of | Contract of | Construction | Vessel | Port | • |
| | inenlatore and | materials | cube | vegetable oil | refine crude | undertaking | onerating | services | Total |
| | חוסמומוסוס מזור | | | and by | palm oil | Smuranan | Simple | SOOTA TOE | |
| | component | | | product | | | | | |
| Revenues from sales and services | 505,515 | 169,341 | 20,066 | 2,922,929 | 83,436 | 41,489 | 32,240 | ı | 3,775,016 |
| Cost of sales and services | (250,713) | (138,684) | (17,702) | (2,698,379) | (39,672) | (30,556) | (25,309) | • | (3,201,015) |
| Gross profit by segment | 254,802 | 30,657 | 2,364 | 224,550 | 43,764 | 10,933 | 6,931 | • | 574,001 |
| Non-allocation expenses | | | | | | | | | (157,605) |
| Profit from operation | | | | | | | | | 416,396 |
| Other income | · - | | | | | | | | 17,129 |
| Finance costs | | | | | | | | | (49,792) |
| Share of loss from investments in associate | | | | | | | | | (2,936) |
| Income tax revenues | | | | | | | | | 9,110 |
| Profit for the period | | | | | | | | | 384,907 |
| Profit attributable to | | | | | | | | | |
| Equity holders of the parent | | | | | | | | | 383,235 |
| Non-controlling interests | | | | | | | | | 1,672 |
| Property, plant, vessel and equipment-net | 684,054 | 165,72 | 20,934 | 679,993 | 993 | 08 | 76,847 | 457,264 | 1,946,769 |

-20-

| | | | נמוזידי מסמ | | | | | | |
|---|----------------|-------------|-------------|---------------|--------------|--|-------------|----------|-------------|
| | | | FOR IDE | VINE-MONTH | PERIOD ENDE | FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2012 | 3R 30, 2012 | | |
| | טיןי יע | | | Sale of | | | | | |
| A DEL CONTROL | Sale of | 9 | . 4 | biodiesel and | Contract of | :: | 17,0001 | ţ | |
| CONSOLIDATED | porcelain | Sale of raw | Sale of ice | vegetable oil | refine crude | Construction | v essei | ron | Total |
| | insulators and | materials | cnpe | and by | palm oil | undertaking | operating | services | |
| | component | | | product | • | | | - | |
| Revenues from sales and services | 469,459 | 127,893 | 21,139 | 2,648,251 | 196,61 | 16,833 | 13,180 | • | 3,316,716 |
| Cost of sales and services | (218,552) | (106,751) | (16,885) | (2,533,074) | (11,318) | (14,133) | (5,427) | r | (2,906,140) |
| Gross profit by segment | 250,907 | 21,142 | 4,254 | 115,177 | 8,643 | 2,700 | 7,753 | • | 410,576 |
| Non-allocation expenses | | | | | | | | | (166,544) |
| Profit from operation | | | | | | | | | 244,032 |
| Other income | | | | | | | | | 20,432 |
| Finance costs | | | | | | | | | (49,028) |
| Share of loss from investments in associate | | | | | | | | | (3,979) |
| Income tax expenses | | | | | | | | | (20,561) |
| Profit for the period | | | | | | | | | 190,896 |
| Profit attributable to | | | | | | | | | |
| Equity holders of the parent | | | | | | | | | 190,570 |
| Non-controlling interests | | | | | | : | | | 326 |
| Property, plant, vessel and equipment-net | 720,225 | 4,391 | 20,227 | .63 | 632,973 | 150 | 92,658 | 468,856 | 1,939,480 |

21. COMMITMENT AND CONTINGENT LIABILITIES

The Company and subsidiaries have commitment and contingent liabilities as follows:

MILLION BAHT

| PARTICULARS | CONSOL | IDATED | | FINANCIAL MENTS |
|-----------------------------|--------------------|-------------------|--------------------|--------------------|
| | September 30, 2013 | December 31, 2012 | September 30, 2013 | December 31, 2012 |
| Letters of guarantee issued | | · | | |
| by commercial banks | 284.98 | 307.11 | 106.93 | 109.23 |

The subsidiaries have mortgaged land, plant, port and terminals with structure and the transfer right of beneficiary under insurance policy to commercial banks as commitment.

The Company is the guarantor of debt payment for loans from financial institutions for AI Engineering Services Company Limited amount of Baht 545 million. In July 2013, the Company had withdrawn the guarantee for AI Energy Public Company Limited, AI Logistics Company Limited and AI Ports and Terminals Company Limited, totally Baht 3,025 million. Nevertheless, AI Energy Public Company Limited and two directors of the group companies have jointly guaranteed all credit facilities and two subsidiaries in the group have made interguarantee amount of Baht 410 million.

22. TRANSACTIONS WITH RELATED PARTIES

The Company has certain accounting transactions with related parties under the following relationship:

| RELATED PARTIES | RELATIONSHIP | | |
|---|--|--|--|
| 1. Associate | | | |
| PPC Asian Insulators Company Limited | See also Note 9 | | |
| 2. Subsidiaries | | | |
| AI Engineering Services Company Limited | See also Note 10 | | |
| AI Energy Public Company Limited | See also Note 10 | | |
| AI Logistics Company Limited | See also Note 10 | | |
| AI Ports and Terminals Company Limited | See also Note 10 | | |
| 3. Related companies | | | |
| Samart Palm Company Limited | Director is relative of the directors of the Company | | |
| Samart Palmoil Company Limited | Director is relative of the directors of the Company | | |

The significant transactions with related parties are as follows:

22.1 Sales and services rendered, other income and expenses with related parties for the nine-month periods ended September 30,

| | THOUSAND BAHT | | | | |
|-------------------------------------|--------------------|--------------------|--------------------|--------------------|--|
| PARTICULARS | CONSOLIDATED | | SEPARATE FINANCIAL | | |
| | | 001.003.0711100 | | MENTS | |
| | September 30, 2013 | September 30, 2012 | September 30, 2013 | September 30, 2012 | |
| Sales of products and raw materials | | 1 1 4 1 | | | |
| PPC Asian Insulators Co., Ltd. | 2,713 | 2,845 | 2,713 | 2,784 | |
| AI Energy Public Co., Ltd. | _ | - | 7,400 | 11,100 | |
| AI Ports and Terminals Co., Ltd. | - | - | 26,159 | - | |
| Sales of hybrid clay | | i ! ! | | | |
| PPC Asian Insulators Co., Ltd. | 123,896 | 111,517 | 123,896 | 111,517 | |
| Dividend income | | • • • | | | |
| AI Engineering Services Co., Ltd. | - | - | - | 2,995 | |
| Other income - rental | | | | | |
| PPC Asian Insulators Co., Ltd. | 929 | 929 | 929 | 929 | |
| AI Engineering Services Co., Ltd. | - | - | 342 | 342 | |
| AI Logistics Co., Ltd. | - | - 1 1 | 76 | 76 | |
| Other income - services | | 1 1 4 1 | | | |
| PPC Asian Insulators Co., Ltd. | 1,029 | 1,135 | 1,029 | 1,135 | |
| AI Engineering Services Co., Ltd. | - | - ! | 561 | 510 | |
| AI Energy Public Co., Ltd. | - | - | 834 | 836 | |
| AI Logistics Co., Ltd. | - | - | 349 | 352 | |
| AI Ports and Terminals Co., Ltd. | - | - | 455 | 470 | |
| Other income - interest income | | | | | |
| AI Energy Public Co., Ltd. | - " | i F - | 1,844 | 4,844 | |
| AI Logistics Co., Ltd. | | - | 598 | 4,298 | |
| AI Ports and Terminals Co., Ltd. | - | <u> </u> | 2,458 | 4,816 | |
| Purchases good | | 6 6 4 1 | | | |
| Samart Palm Co., Ltd. | 17,860 | 28,618 | - | - | |
| Samart Palmoil Co., Ltd. | 16,187 | 22,581 | - | - | |
| Purchases of scrap clay | | ! ! ! ! | | | |
| PPC Asian Insulators Co., Ltd. | 67,955 | 40,755 | 67,955 | 40,755 | |
| Purchase of consumed supply | | | | | |
| PPC Asian Insulators Co., Ltd. | 1 | 52 | 1 | 52 | |
| AI Energy Public Co., Ltd. | - | - | 22 | 44 | |

The inter-transactions are in accordance with general normal trading conditions or the mutual agreement.

Sale of hybrid clay and repurchase of scrap clay with PPC Asian Insulators Company Limited are under the mutual agreement as the Company has to repurchase the scrap clay under the agreed price and condition.

22.2 Balances of receivable, payable and accrued income from sales, purchase and service rendered to related parties

THOUSAND BAHT

| | CONSOLIDATED | | SEPARATE FINANCIAL | |
|---------------------------------------|--------------------|---------------------------------------|--------------------|-----------------------|
| PARTICULARS | | | STATEMENTS | |
| | September 30, 2013 | December 31, 2012 | September 30, 2013 | December 31, 2012 |
| Trade accounts receivable | | | | |
| PPC Asian Insulators Co., Ltd. | 40,255 | 46,226 | 40,255 | 46,226 |
| AI Ports and Terminals Co., Ltd. | - | - | 13,957 | 1,306 |
| Other receivables | | | | |
| PPC Asian Insulators Co., Ltd. | 8,212 | 8,232 | 8,212 | 8,232 |
| AI Engineering Services Co., Ltd. | - | - | 11 | 16 |
| AI Logistics Co., Ltd. | - | - | 2 | 3 |
| Short - term loans to related parties | | 1 1 1 1 | | |
| AI Logistics Co., Ltd. | - | - | - | 49,000 |
| AI Energy Public Co., Ltd. | - | - | - | 150,000 |
| AI Ports and Terminals Co., Ltd. | - ' | • • • | - | 195,000 |
| Electrical system installation and | | 1 } ! ! | | (((((|
| supervising construction of factory | | · · · · · · · · · · · · · · · · · · · | | |
| AI Engineering Services Co., Ltd. | - | i ! ! | 5,978 | 17,990 |
| Sales of equipment | | ! ! ! ! | | |
| AI Energy Public Co., Ltd. | - | 1 1 4 | - | 40 |
| AI Ports and Terminals Co., Ltd. | - | <u>-</u> | - | 61 |
| Trade accounts payable | | • 1 1 1 | | ! ! ! |
| PPC Asian Insulators Co., Ltd. | 23,104 | 27,893 | 23,104 | 27,893 |
| Samart Palm Co., Ltd. | 1,255 | - - | - | |
| Samart Palmoil Co., Ltd. | 1,562 | - - | - | - - |
| Other payables | | 1 ! ! ! | | 1 1 1 1 |
| AI Energy Public Co., Ltd. | - | - | - | 32 |
| Retention payable | | , , , , , | | ! ! ! |
| AI Engineering Services Co., Ltd. | - | - | _ | 2,489 |

23. CAPITAL MANAGEMENT

The objectives of the Company and its subsidiaries' capital management are to maintain their ability to continue as a going concern and to maintain appropriate capital structure. In addition, they have to maintain debt to equity ratio as stipulated in loan agreements.

The Company and its subsidiaries have debt to equity ratios as follow:

| PARTICULAR | CONSOLIDATED | | SEPARATE FINANCIAL STATEMENTS | |
|----------------------|---------------|--------------|-------------------------------|--------------|
| | September 30, | December 31, | September 30, | December 31, |
| | 2013 | 2012 | 2013 | 2012 |
| Debt to equity ratio | 1.05 : 1 | 1.41 : 1 | 0.35:1 | 0.31:1 |

24. LITIGATION

AI Energy Public Company Limited (subsidiary) was sued by the Official Receiver of Phamola Company Limited for transferring back the trademark "Phamola" to the debtor's assets and pays the compensation amount of Baht 3.75 million with an interest rate of 7.50% per annum. On August 9, 2012, the Central Bankruptcy Court has ordered to dismiss the case. At present, the case is under consideration of the Supreme Court.

The management of subsidiary is confident that no significant losses will be incurred as a result therefore no provision for possible liabilities has been made in the financial statements.

25. FINANCIAL STATEMENTS APPROVAL

These interim financial statements are duly approved by the Company's directors on November 11, 2013.